



Iroquois Trail Council, Inc. Boy Scouts of America



Prepared. For Life.™



2010 Annual Report

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

The Boy Scouts of America, Iroquois Trail Council is an incorporated, voluntary association of citizens that delivers the promise of Scouting to youth in Eastern Niagara, Orleans, Genesee, Wyoming and Livingston Counties. Since 1910, the Council and its predecessors' vision has been to prepare young people to become responsible, participating citizens and leaders, and through them, to build better communities and a better world.

The Iroquois Trail Council operates in partnership with nearly 100 local community organizations, including churches, schools, fire companies, fraternal and service organizations, and others. Each of these partners agrees to use the programs of Scouting as their outreach vehicle to build assets in youth and to develop the character, citizenship, and personal fitness of youth in their local community. In this way the Council provides program services through nearly 150 neighborhood-based Cub Scout Packs, Boy Scout Troops, Venture Crews, and Explorer Posts with more than 1,500 volunteer leaders. A small professional and clerical team manages and guides these leaders in their program delivery.

BOY SCOUTS OF AMERICA

There are four major functions of Council Operations: relationships and training for our charter partner organizations; training and direct program services for leaders and youth in our Packs, Troops, and Posts; program facilities and services for youth; and financial administration of the local program.

Mission



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2010 Highlights

The Boy Scouts of America “Delivers the Promise”...that means giving every kid a chance at a quality outdoor camping experience, giving every kid a chance to be active in a quality unit and giving every kid a chance to have trained leaders. Many achieve their Arrow of Light, and some extraordinary boys become Eagle Scouts!

Here are some of the Iroquois Trail Council’s highlights from 2010 and examples of how the Boy Scouts of America delivers the promise:

Membership & Marketing

- Scout packs, troops, and posts exist in every town and neighborhood throughout Eastern Niagara, Orleans, Genesee, Wyoming and Livingston Counties, in partnership with nearly 100 local community organizations
- Total youth membership of 3,324.
- 144 Cub Scout Packs, Boy Scout Troops, Venture Crews, and Explorer Posts.
- 563 new Cub Scouts and 54 new Boy Scouts enrolled in fall School Night for Scouting.

Advancement & Recognition

Scouting’s time-tested formula for developing the sensible, skilled citizens of tomorrow: learning by doing, achievement through learning, and its natural outcome—recognition.

- 64 local Boy Scouts earned the rank of Eagle Scout.
- Cub and Boy Scouts earned 2,045 rank advancements and nearly 3,369 merit badges.
- Eagle Scout Scott MacLeod of Leicester Troop 4085 was honored by the National Court of Honor with the BSA Heroism Award. Scott’s quick actions after an automobile accident helped to save the life of his football coach.

Training

- More than 300 adult volunteers learned basic leadership skills and position-specific skills for their volunteer roles.
- Hundreds of youth and adults took part in advanced training courses such as Wilderness First Aid, Red Cross First Aid & CPR, Leave No Trace, Okpik Winter Camping Skills, and Youth Protection Training.
- 23 Scouts learned advanced leadership skills as participants in the National Youth Leadership Training course at Camp Dittmer. The course prepares Scouts to manage their own Boy-led troop.

Activities

- The National Jamboree attracted nearly 50,000 Scouts for the Adventure of a Lifetime at Fort A.P. Hill in Virginia. 72 Local Scouts and 9 leaders joined in the excitement.
- Cub Winter Fun Day attracted hundreds of Cub Scouts from throughout the Council for a day of winter challenges and downhill tubing.
- District Camporees and Winter Klondike Derbies brought adventure and fellowship for hundreds to enjoy throughout the year.
- More than 1,000 Cubs and parents enjoyed the Annual Webelos Woods campout and Cub Scout Spook-o-rees at Camp Sam Wood and the Genesee County Park.

Camping

Scouting educates with action, adventure, and excitement through the outdoor experience. No matter where or how our youth participate in Scouting's Outdoor Adventures, it creates memories that will last a lifetime. Our Scouts enjoyed a wide variety of outdoor activities throughout the year; from climbing the mountains of Philmont in New Mexico to paddling the waterways at the BSA's Northern Tier Canoe Base.

- The promise of adventure was brought to life at our Council camps. A combined 964 Cubs and Scouts attended our local Day Camp, Cub Scout Resident Camp at Sam Wood, and Boy Scout Summer Camp at Dittmer. Hundreds more enjoyed summer adventures at other Boy Scout camps and National high adventure bases.
- For the 3rd consecutive year, Cub Scout Resident Camp Sam Wood experienced a double-digit increase in attendance.
- Iroquois Trail once again was at the forefront of all upstate New York councils with one of the highest percentages of Scouts and Cub Scouts attending summer camp.
- Due in part to several generous contributions, the Council was able to award nearly \$14,000 in camperships this past summer. Camp scholarships helped more than 200 Cub Scouts and Boy Scouts attend camp.

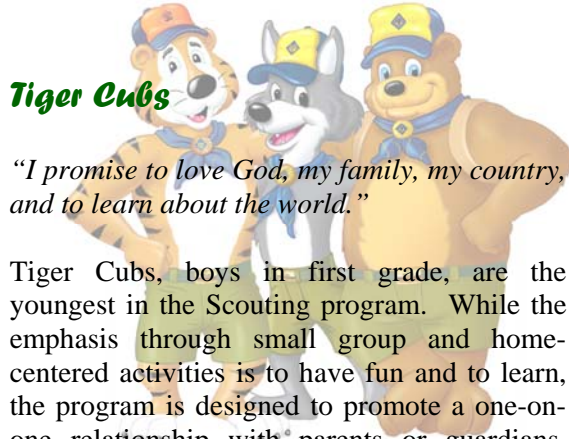
Properties

- Along with a dozen new picnic tables for Camps Sam Wood and Dittmer, the DeWalt Crew completed the construction of a new bathroom in the central part of Camp Sam Wood.
- This fall, the DeWalt Crew completed another major improvement with the construction of six Adirondack-style lean-tos in the new Tana-Wis-Qua campsite. The site will provide staff housing in summer and off-season weekend comfort for packs and troops.
- Members of the Boyd family and Troop 59 led the effort to create a fitting legacy to honor the life of Austin J. Boyd. The Austin J. Boyd Memorial Pavilion, overlooking the lake, is the new permanent home for Camp Dittmer's Brownsea 1st-Year Camper Program.
- Another new facility, the Albert R. Jex Memorial Waterfront Tower, helped to expand the lakefront activities at Camp Dittmer. The improved waterfront area allowed for the expansion of the camp's sailing, canoeing, and swimming programs.



The Austin J. Boyd Memorial Pavilion offers a permanent home for Camp Dittmer's Brownsea 1-st Year Camp Program.

Program



Tiger Cubs

"I promise to love God, my family, my country, and to learn about the world."

Tiger Cubs, boys in first grade, are the youngest in the Scouting program. While the emphasis through small group and home-centered activities is to have fun and to learn, the program is designed to promote a one-on-one relationship with parents or guardians. Through these activities, parents and Tiger Cubs learn trust and respect for each other.

Cub & Webelos Scouts

"I promise to do my best, to do my duty to God and my Country, to help other people, and to obey the Law of the Pack."

Cub Scouting, a family-centered program, provides 2nd and 3rd third grade boys a program of educational achievement, communication, and fun that involves the parent and family. The program also gives boys a weekly involvement with a small peer group led by adults.

Webelos Scouting, for boys in the fourth and fifth grade, involves them in a close relationship with adult role models in programs that include a broadening range of educational and fun explorations.

Boy Scouting

"On my honor, I will do my best to do my duty to God and my Country and to obey the Scout Law, to help other people at all times, to keep myself physically strong, mentally awake, and morally straight."

Boy Scouting, for boys 11 - 17, utilizes vital peer group dynamics in small patrol and larger troop settings. It provides leadership, decision-making opportunities, outdoor growth experiences like hiking and camping, and personal achievement. Boy Scouting uses rank advancement and more than 100 merit badge fields to open windows to the world for lifelong opportunities.

Exploring/Venturing

"As a Venturer, I promise to do my duty to God and help strengthen America, to help others, and to seek truth, fairness, and adventure in our world."

Exploring and Venturing are career and hobby-focused programs for young men and women ages 14-20. Each is structured around six experience areas (Service, Outdoor, Fitness, Social, Citizenship, and Vocational) and is supported by the expertise and resources of the sponsoring organization.

Program Outcomes

It has been said that boys will be boys, but who teaches them to be men?

The Boy Scouts of America, Iroquois Trail Council does just that and gives every kid a chance at becoming the best person he can be. The success of Scouting programs and the impact they have in local communities is achieved by effectively using the methods of family involvement, positive peer groups, adult mentors and role models, and a values-enriched curriculum.

The Council partners with nearly 100 other organizations to bring meaningful and lasting character-building programs that improve the lives of youth and their families and benefits the communities in which they live, generation after generation.

Iroquois Trail Council Membership

12/31/09

Tiger Cubs & Cub Scouts	1,920
Boy Scouts	1,138
Venturers	125
Explorers	141

Total Youth Members 3,324

Responsible Fiscal Stewardship

2010 marked the 12th consecutive year that the Council had a balanced operating budget. Once again much of the Council's working capital was invested in improvements to equipment, facilities and program.

The Council's continuing need to invest in upgrades to facilities and other program support make it vitally important that we continue to grow funding in 3 key areas: operating, capital, and permanent endowment.

	2010 unaudited year end
INCOME	
Net Friends of Scouting	43,630
Project Sales	34,525
Special Events Net	60,472
Foundations	21,680
Total Direct Support	\$ 160,307
United Ways	91,347
Other Indirect Support	9,309
Total Indirect	\$ 100,656
Net Scout Shop Sales	46,167
Net Product Sales	133,769
Investment Income	4,437
Gross Camping Revenue	189,585
Gross Activity Revenue	172,014
Other Revenue	32,331
Total Revenue	\$ 578,303
Total Support and Revenue	\$ 839,266
EXPENSES	
Operating, Program & Outreach Salaries	288,111
Camping Salaries	60,188
Benefits	40,796
Payroll Taxes	33,120
Total Employee Comp	\$ 422,215
Professional Fees	9,940
Supplies	88,182
Telephone	11,976
Postage & Shipping	3,613
Occupancy	140,631
Equipment Rental & Maintenance	9,096
Printing & Publications	1,588
Travel	50,999
Conferences, Meetings & Training	5,631
Recognition Awards	22,689
Interest Expense	0
Insurance	23,716
Other Expense	11,115
Charter & Service Fees	9,666
Total Other Expenses	\$388,842
Transfer to Fund Capital Improvements	9,700
Total Expenses	\$820,757
Increase (Decrease) in Net Assets	\$ 18,509

Statement of Operations

Funding the Mission

United Way

The Iroquois Trail Council has a long partnership with the United Ways of Eastern Niagara, Western and Eastern Orleans, Genesee, Wyoming and Livingston Counties. United Way contributions provided 11% of the 2010 annual operating budget.

Friends of Scouting

The Friends of Scouting enrollment offers a means for those who have an interest in Scouting to directly support the program financially. Friends of Scouting contributions help ensure quality service and programs for both youth and adult members of the Council.

Each district and the Executive Board contributed time and money to make the 2010 campaign successful.

More than 350 individuals, families, and corporations joined the ranks of Friends of Scouting with gifts totaling nearly \$45,000. To them we offer our gratitude and urge all non-enrolling families to give their fair share as future stewards of Scouting.

Popcorn

The Iroquois Trail Council is dedicated to helping our Scouts reach their individual aspirations and acquire solid values. One way to have our Scouts achieve their goals is through fundraising efforts to help pay for an entire year of Scouting programs.

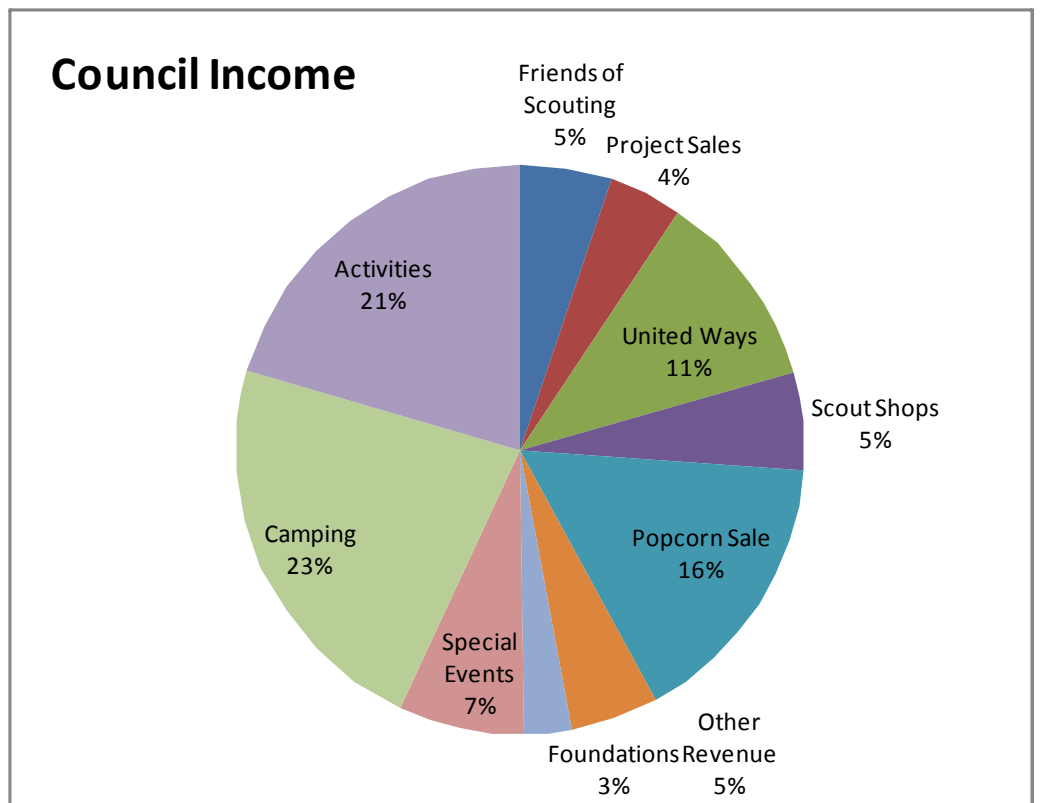
In 2010, that dedication to Scouting has shown through with a successful campaign that reached \$385,000 in gross sales.

BoyPower Dinner

The BoyPower Dinner provides a unique opportunity to honor the accomplishments of exemplary citizens from each of our 5 counties. Keynote speaker and National BSA Commissioner Tico Perez inspired us with his keynote address. 360 guests helped this June event to net more than \$45,000 for council operations.

Golf & Tennis Tournament

The 29th Annual Silver Lake Golf & Tennis Tournament, held in July, netted \$18,000 to support council programs.



Scouting in the next century will continue to depend upon high quality trained volunteer leaders, a safe and exciting program and adequate dollars to ensure quality program, staff and facilities. Due to economic and social changes a larger percentage of future funding must come from interest derived from a permanently restricted Endowment Trust Fund. The Council has made strides in Endowment development in recent years. An Endowment Development Committee continues to offer information about a wide range of viable tax advantages and income enhancement opportunities while soliciting gifts to the Endowment Fund that will provide future dollars for Scouting.

Scouting's "Heritage Society"

Individuals who make an investment in the mission of Scouting through with outright and planned gifts to the Council Endowment Fund are acknowledged as members of the "Heritage Society." Special national BSA recognitions are the 1910 Society for outright gifts of \$25,000 or more and the Founders Circle for deferred gifts of \$100,000 or more. Our local Council Heritage Society recognition levels acknowledge both deferred and outright giving. These gifts can be: bequests in wills; pooled income gifts; charitable remainder trusts, annuity or lead trusts; gifts of property or insurance; gifts through the commemorative fund; or gifts of cash or securities.

Founders Circle

Richard C. and Marie R. Call The Vito J. Gautieri Family

The James E. West Fellowship is a National Boy Scouts of America recognition for those who make gifts to the Endowment Fund of \$1,000 or more in cash or securities.

James E. West Fellows also become members of the council's Heritage Society:

James E. West Fellowship

Kenneth J. Barons †
Richard C. Call
James T. Roth*†
Wilson J. Halstead
Wolcott J. Humphrey III †
Lewis J. Serventi
James H. VanArsdale III
Fred J. Bruski †
Robert H. French
Keith R. Schneider
Joseph H. Wahl
Donald F. Ames*
Andrew J. Baron †
Vito J. Gautieri
Roger L. Mosher
Hugh H. TenHagen
Charles A. Feller
Harold Alwardt* †

Fred Remick †
Lynn E. Browne
Gary L. Clark
James C. DeMarco
Glen C. Miller
Paul S. Boylan
John M. Quincey
William G. Scoins*
Shawn R. Tiede*
Matthew C. Wedgwood*
Dr. Roger W. Triftshauser*
Barber B. Conable* †
Philip S. Bush
Ivan R. Carlson
Cheryl L. Carlson*
Raymond J. Schneider
Susan S. Vukman
Gerald R. Vukman, DVM

Charles J. Lenhard
John R. Vosburg*
Robi L. Terziani*
Raymond J. Haley
Michael W. Johnston
Edward Staples
Craig Gallagher
Harold M. Teller
Mardi VanArsdale*
Charles Fish
Joseph Hooker
Austin J. Boyd* †
Thomas J. Madejski, MD
Margaret J. Quinn
James Moulton*
David R. Hawley

† *Deceased*

* *In Honor or Memory Of*



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The invaluable lessons taught to young people in Scouting are made possible only through the selfless sacrifice and caring of volunteers. The Iroquois Trail Council has more than 1,500 volunteers who serve our Scouts. We extend our thanks to them for their contributions to young people throughout Western New York.

Council Officers

THOMAS J. MADEJSKI, MD

Council President

G. ALICE BARRETT

Council Commissioner

THOMAS H. BRANDT

V.P. Legal Counsel

ROBERT H. FRENCH

V.P. Administration

EDWARD FANCHER

Council Treasurer

ROBIN W. LOUVAIN

V.P. Membership

STEPHEN P. MOULTON

V.P. Program

JAMES C. MCMULLEN

Scout Executive /

Corporate Secretary

District Leadership

Towpath

Chairman — Curtis Hall

Commissioner — Roger Belling

Seneca

Chairman — William Fava

Commissioner —

Gerald Vukman, DVM

Nundawaga

Chairman — Richard Donegan

Commissioner — Paul Fleming

Executive & Advisory

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William Bliss

Lee Bordeleau

Shirley Bright-Neeper

Richard C. Call

Robert Confer

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Richard Donegan

William Fava

Vito J. Gautieri

Northeast Region Board

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David R. Hawley

Scott Hess

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Gregory Johnson

Training Chair

Michael W. Johnston

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Russell Martino

Glen C. Miller

President Emeritus

Endowment Chair

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Advancement Chair

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William G. Scoins

James Sinner

Gary C. Stich

Hugh H. Ten Hagen

Shawn R. Tiede

Properties Chair

Thomas F. Tracey

Dr. Roger W. Triftshauser

BoyPower Dinner Chair

James H. Van Arsdale III

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Towpath

Sr. District Executive

Robert Drury

Seneca

District Executive

Jess Markel

Nundawaga

District Executive

Anne Marie Boyce

Bookkeeper /

Finance Specialist

Linda Greenman

Office Manager /Registrar

Judy Anderson

Scout Shop

Kim Fluker

Susan Maher

Ranger – Camp Dittmer

Steven Croll

Ranger – Camp Sam Wood

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2010 Council Leadership