

# Iroquois Trail Council, Inc. Boy Scouts of America Program Highlights



*The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.*

The Boy Scouts of America, Iroquois Trail Council delivers the promise of Scouting to youth in Eastern Niagara, Orleans, Genesee, Wyoming and Livingston Counties. Since 1910, the Council and its predecessors' vision has been to prepare young people to become responsible, participating citizens and leaders, and through them, to build better communities and a better world.

The Boy Scouts of America, Iroquois Trail Council gives every kid a chance at becoming the best person he can be. The success of Scouting programs and the impact they have in local communities is achieved by effectively using the methods of family involvement, positive peer groups, adult mentors and role models, and a values-enriched curriculum.

The Council partners with nearly 100 other local organizations to bring meaningful and lasting character-building programs that improve the lives of youth and their families and benefit the communities in which they live, generation after generation.

Scouting programs include Cub Scouting for boys ages 7-10, Boy Scouting for boys ages 11-18, and both Venturing and Exploring for boys and girls ages 14-20.

## Youth Membership

Cub Scouts	1,705
Boy Scouts	1,062
Venturers	104
Explorers	112
<b>Total</b>	<b>2,983</b>



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# Program Highlights

## ***Journey to Excellence***

- The Council once again earned the Boy Scouts of America's National Journey to Excellence Silver Award for successful performance in program delivery and fiscal stewardship. The award measures 17 key program outcomes against National benchmarks.

## ***Membership***

- Scout packs, troops, crews, and posts exist in every town and neighborhood throughout Eastern Niagara, Orleans, Genesee, Wyoming and Livingston Counties.
- Partnerships with nearly 100 local community organizations support 127 program groups.
- Total youth membership of 2,983 boys, young men & young women.
- 606 new youth members joined during fall recruitment of Cubs and Scouts.
- 1,325 adult volunteers deliver local Scouting programs.

## ***Fiscal Stewardship***

- 2013 marked the 15th consecutive year that the Iroquois Trail Council had a balanced operating budget. Once again much of the Council's working capital has been invested in improvements to equipment, facilities and program.

## ***Advancement & Recognition***

Scouting's time-tested formula for developing the sensible, skilled citizens of tomorrow: learning by doing, achievement through learning, and its natural outcome—recognition.

- 68 local Boy Scouts earned the rank of Eagle Scout.
- Cub and Boy Scouts earned 1,825 rank advancements and 2,689 merit badges.

## ***Training***

- 358 adult volunteers learned basic leadership skills and position-specific skills.
- All 1,268 registered adults have completed the BSA's Youth Protection Training course.
- Hundreds of youth and adults took part in advanced training courses such as Wilderness First Aid, Red Cross First Aid & CPR, Leave No Trace, Okpik Winter Camping Skills, and National Youth Leadership Training.

## ***Activities & Community Service***

- Youth members provided more than 17,000 hours of community service, including the collection of 25,000 pounds of food for local pantries.
- 68 Eagle Scouts designed and managed service projects to make improvements in their local communities. Eagle projects help a wide range of beneficiaries, including local churches, schools, villages, and parks.
- District Camporees and Winter Klondike Derbies brought adventure and fellowship for hundreds to enjoy throughout the year, while more than 1,200 Cubs and parents enjoyed the Annual Webelos Woods campout and "Taste of Scouting" weekends at Camp Sam Wood; 350 enjoyed the Cub Scout Spookoree at Genesee County Park; and 400 Cubs and leaders enjoyed the Cub Winter Fun Day challenges at Letchworth State Park.

## ***Camping***

Scouting creates life-long memories and educates with action, adventure, and excitement through outdoor adventures. The promise of adventure is brought to life at Camp Sam Wood located in the Town of Pike and Camp Dittmer located in the Town of Phelps.

- Iroquois Trail led all upstate New York councils with the highest percentages of Scouts and Cub Scouts attending summer and weekend camping events.
- More than 1,000 Cubs and Scouts attended our local Day Camps, Cub Scout Resident Camp at Sam Wood, and Boy Scout Summer Camp at Dittmer. Hundreds more enjoyed summer adventures at other Boy Scout camps and National high adventure bases, including 59 local Scouts who attended the 2013 National Jamboree.
- Due in part to several generous contributions, the Council was able to award \$9,000 in camperships to help 149 Cubs and Scouts to attend camp this past summer.

# Funding the Mission

## **Friends of Scouting**

Annual donors to the Friends of Scouting campaign help ensure quality service and programs for both youth and adult members of the Council.

More than 300 individuals, families, and corporations, including District and Board volunteers, joined the ranks of Friends of Scouting with gifts totaling nearly \$36,000. To them we offer our gratitude and urge all non-enrolling families to give their fair share as future stewards of Scouting.

## **BoyPower Dinner**

The BoyPower Dinner provides a unique opportunity to honor the accomplishments of exemplary citizens from each of our 5 counties. Our speaker, Eagle Scout and US Congressman Christopher Collins, inspired us with his keynote address. 289 supporters helped this May event to net more than \$38,000 for council operations.

## **Golf & Tennis Tournament**

The 32nd Annual Silver Lake Golf & Tennis Tournament, held in July, netted \$17,250 to support council programs.

## **Popcorn**

The Iroquois Trail Council is dedicated to helping our Scouts reach their individual aspirations and acquire solid values. One way to have our Scouts achieve their goals is through fundraising efforts to help pay for an entire year of Scouting programs.

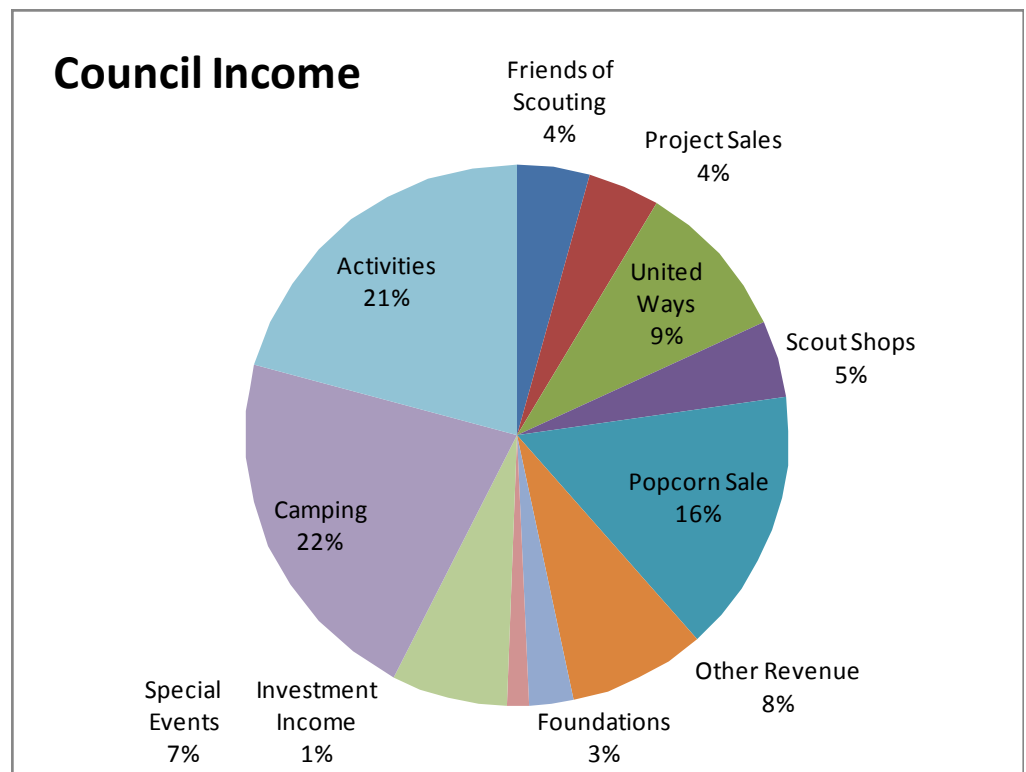
In 2013, that dedication to Scouting has shown through with a successful campaign that reached \$344,000 in gross sales.

## **United Way**

The Iroquois Trail Council has a long partnership with the United Ways of Greater Niagara, Orleans, Genesee, Wyoming and Livingston Counties. United Way investments provided 9% of the 2013 annual operating budget.

## **Endowment Funds**

Interest earned on gifts to the permanent endowment fund generate a reliable, steady source of income to support camp scholarships, maintenance, and Council operations. Careful management helped the fund to grow in value by nearly \$80,000 in 2013, bringing the total fund assets to \$743,000.



## Responsible Fiscal Stewardship

2013 marked the 15th consecutive year that the Iroquois Trail Council had a balanced operating budget. Once again much of the Council's working capital was invested in improvements to equipment, facilities and program. The Council's continuing need to invest in upgrades to facilities and other program support make it vitally important that we continue to grow funding in 3 key areas: operating, capital, and permanent endowment.

	<b>2013 Year End (audited)</b>
<b>INCOME</b>	
Net Friends of Scouting	35,327
Project Sales	34,326
Special Events Net	57,060
Foundations & Other Direct Support	23,335
Legacies & Bequests	27,497
<b>Total Direct Support</b>	<b>\$ 177,545</b>
United Ways	75,183
Other Indirect Support	3,079
<b>Total Indirect</b>	<b>\$ 78,262</b>
Net Scout Shop Sales	37,875
Net Product Sales	129,000
Investment Income	9,935
Gross Camping Revenue	176,855
Gross Activity Revenue	170,076
Other Revenue	37,400
<b>Total Revenue</b>	<b>\$ 561,141</b>
<b>Total Support and Revenue</b>	<b>\$ 816,948</b>
<b>EXPENSES</b>	
Operating, Clerical, & Program Salaries	286,029
Camping Salaries	64,629
Benefits	41,406
Payroll Taxes	32,776
<b>Total Employee Comp</b>	<b>\$ 424,840</b>
Professional Fees	11,521
Program Supplies	66,579
Telephone	11,342
Postage & Shipping	3,307
Occupancy	135,283
Equipment Rental & Maintenance	8,862
Printing & Publications	572
Travel	60,581
Conferences, Meetings & Training	5,457
Recognition Awards	28,442
Interest Expense	43
Insurance	25,055
Other Expense	6,829
Charter & Service Fees	10,200
<b>Total Other Expenses</b>	<b>\$374,073</b>
<b>Total Operational Expenses</b>	<b>\$798,913</b>
<b>Transfer to Camp Capital Fund</b>	(\$15,000)
<b>Increase (Decrease) in Net Assets</b>	<b>\$ 3,035</b>



# Statement of Operations