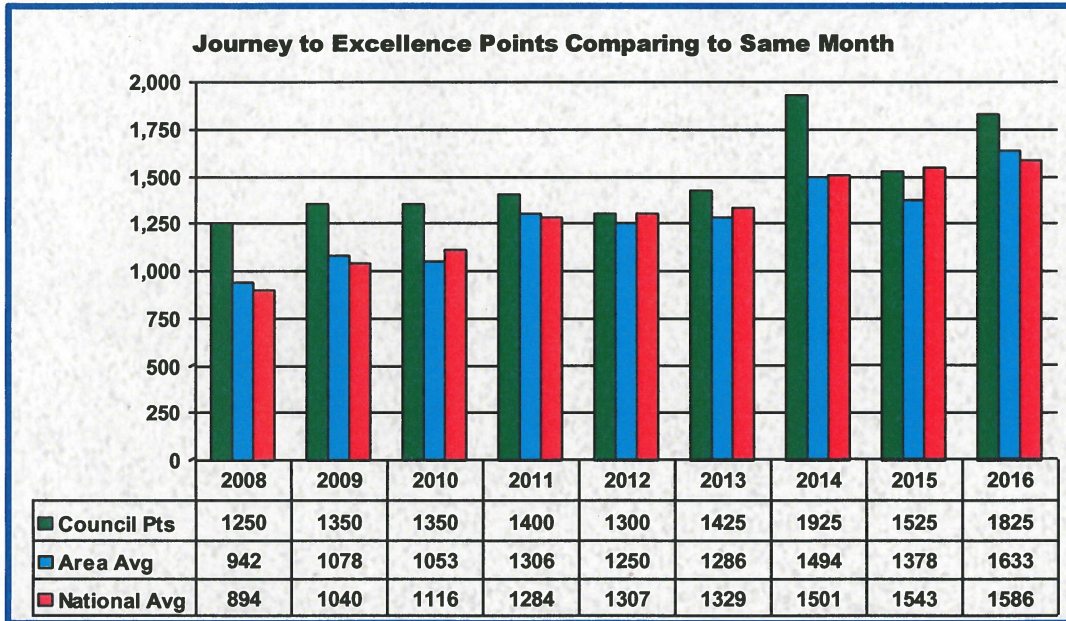




Iroquois Trail Council #376 - Batavia, NY
Final 2016 Journey to Excellence Performance



		<u>Determined</u>	<u>Performance</u>	<u>Points</u>	
		<u>Achievement</u>	<u>Growth</u>	<u>Score</u>	
Finance (200 Points Minimum for Gold)					
Fiscal Management:	Operating unrestricted net assets	0.15	3.07%	300	G
Fundraising:	Council-generated contributions	-21.12%		0	
Endowment:	New permanent endowment gifts	2.48%		50	S
Membership (275 Points Minimum for Gold)					
Market Share:	Percent of available youth served	10.90%	1.56%	300	G
Youth Growth:	Traditional members and Explorers	-1.05%		0	
Retention:	Traditional members only	77.91%	-1.53%	100	S
Program (125 Points Minimum for Gold)					
Cub Scout Advancement:	Number of boys advancing a rank	55.43%	-16.50%	25	B
Boy Scout Advancement:	Number of boys advancing a rank	47.17%	5.74%	50	S
Cub Scout Camping:	Day camp, family camp, resident camp	76.12%	-3.52%	50	S
Boy Scout Camping:	Long-term, high adventure, and more	78.11%	10.01%	100	G
Community Service:	Service hours per member	6.53	1.84	100	G
Unit Service (175 Points Minimum for Gold)					
Youth-Serving Executives:	TAY per youth-serving executive	11,641	-1	200	S
Unit Retention	Traditional units only	92.52%	-0.27%	50	S
Unit Contacts:	Units visited 6 or more times	4.90%	4.90%	0	
Voice of the Scout:	Net Promoter Score	62.50		100	G
Leadership & Governance (150 Pts Minimum for Gold)					
Council Leadership:	Board leadership performance	3		300	G
District Leadership:	District committee members	6.67	0.33	0	
Unit Leadership:	Direct contact leaders trained	61.38%	2.45%	100	G
Total Score (Bronze: 1000 Silver: 1350 Gold: 1650)				1,825	G